IOWA STATE UNIVERSITY

Department of Economics

Key Performance Indicators in Pork Production: An International Comparison



12th Leman China Swine Conference — Main Session October 2023

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Outline

- Data and model
- Analysis
 - Benchmarking cost of production, profitability, productivity, and prices
 - Year-over-year comparisons
 - Factors that give countries a competitive advantage or disadvantage
 - Marginal economic values

Data for Europe and Americas is from an international benchmarking network known as InterPIG

Great Britain Agriculture and Horticulture Development Board (AHDB)

Austria VLV Upper Austria

Belgium Flemish Government and Boerenbond Belgie

Brazil Embrapa Swine and Poultry: Two regions: Mato Grosso (MT) and Santa Catarina (SC)

Canada Canadian Pork Council

Czech Republic Institute of Agricultural Economics and Information (UZEI)

Denmark SEGES

Finland Atria
France IFIP

Germany Thuenen Institute and Interessengemeinschaft der Schweinehalter (ISN)

Hungary AKI Research Institute of Agricultural Economics

Ireland Teagasc

Italy Research Centre for Animal Production (CRPA)

Netherlands Wageningen Economic Research

Spain SIP Consultors Sweden Svenska Pig

USA Iowa State University

Data for Asia is from industry consultants and MSD staff in each country

- China
 - Modern, large-scale, single-story, non-filtered farms
 - Free of African swine fever virus (ASFV)
- Japan, South Korea, Vietnam
 - Modern, commercial farms of various sizes
 - Free of ASFV

Science-driven solutions®

Acknowledgement and special thank you for assistance in collecting data for Asia

- Hongyao Lin, MSD Animal Health in Asia Pacific and Sub Saharan Africa
- Di Gao, MSD Animal Health in China
- Prof. Le Thi Thanh Huyen, National Institute of Animal Science in Vietnam
- Dr. SeungYoon Lee, HanByol Farm Tech in South Korea
- Kyoko Akashi, MSD Animal Health in Japan
- Itsuro Yamane, AgriINFO Co., Ltd. in Japan

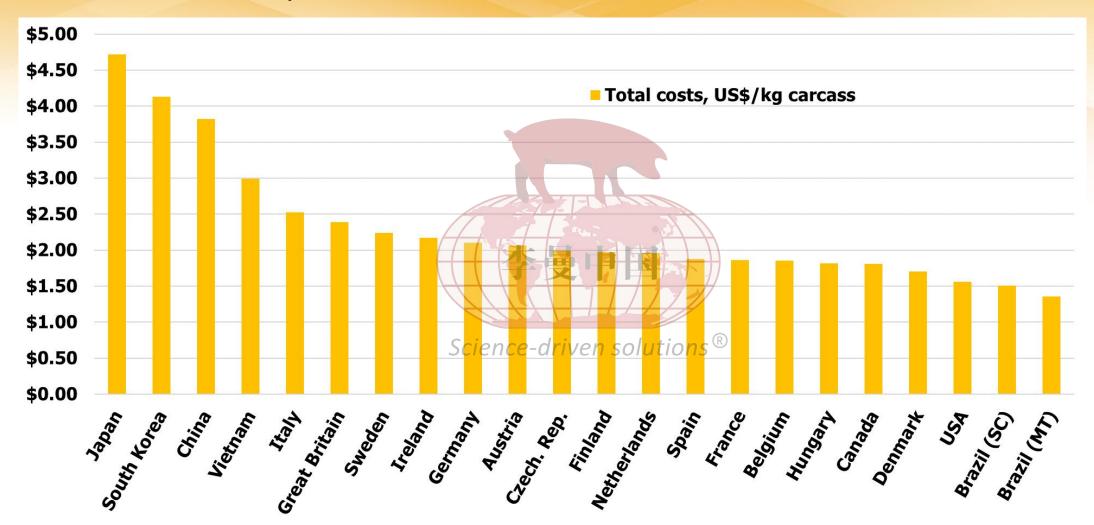
Model developed for analysis

- Production and economic model by country and phase of production
 - Breed-to-wean (breeding)
 - Wean-to-feeder (nursery/rearing)
 - Feeder-to-market (finishing)
- Results reported for the breed-to-market phase

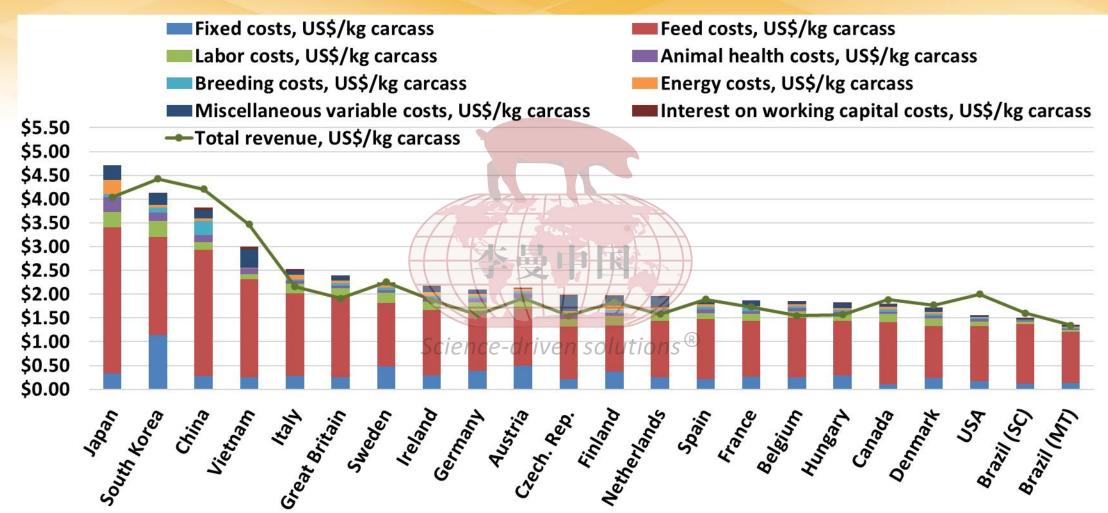
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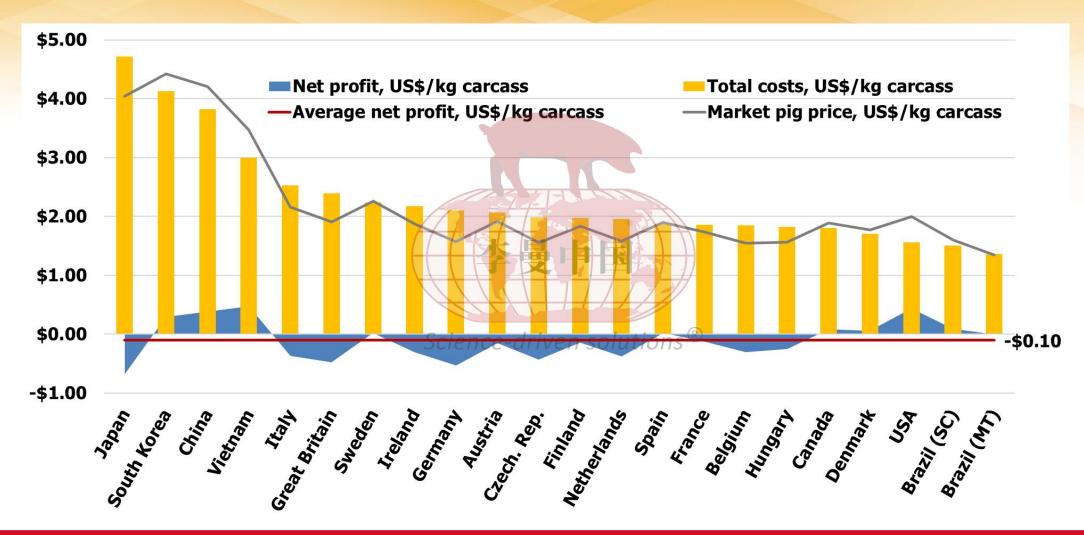
Cost of production Breed-to-market, 2021



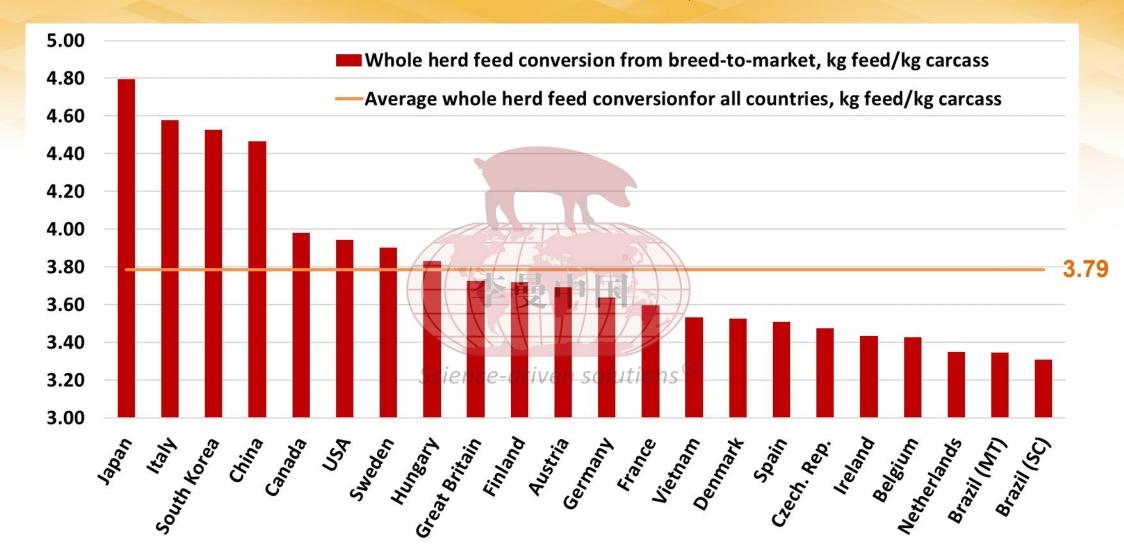
Detailed cost of production Breed-to-market, 2021



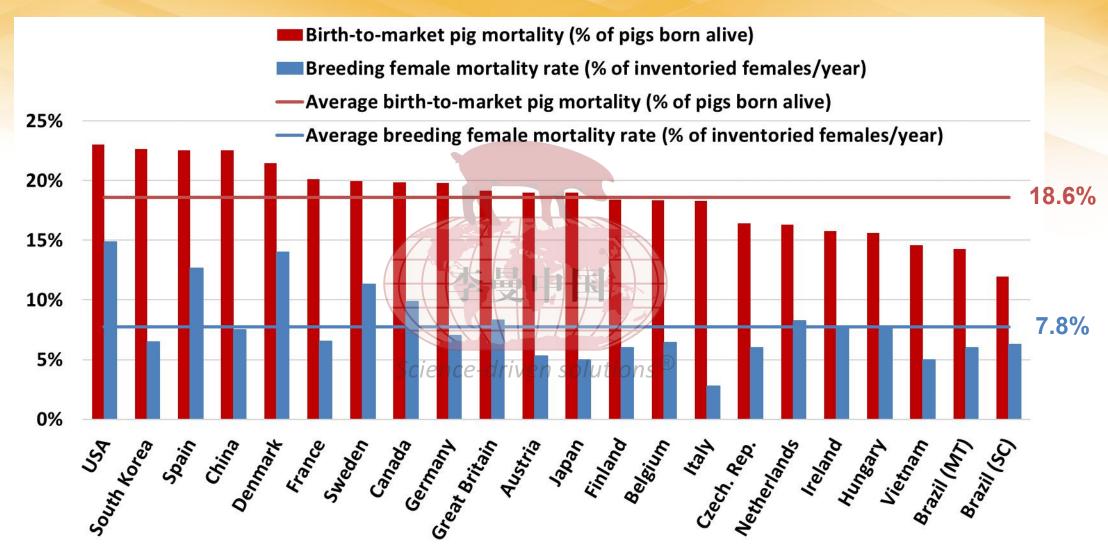
Cost of production, market pig prices and profit Breed-to-market, 2021



Whole herd feed conversion, 2021



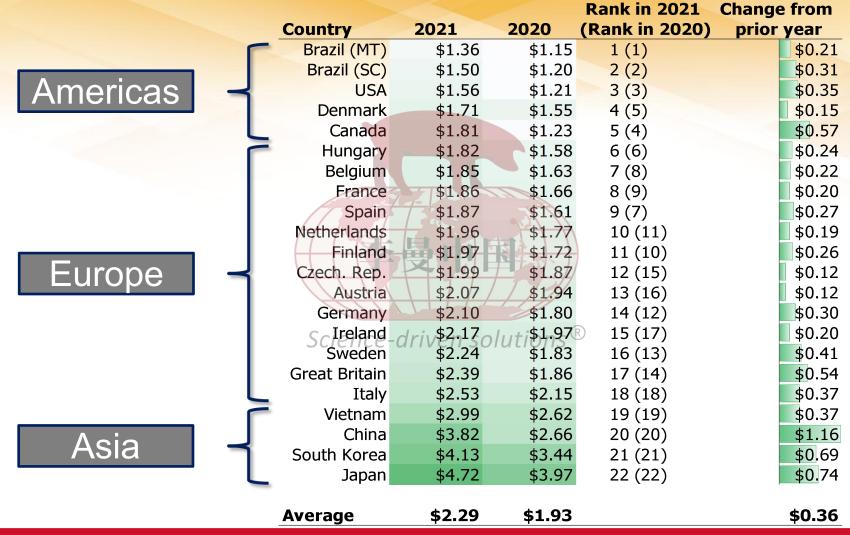
Pig (birth-to-market) and sow mortality, 2021



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Cost of production US\$/kg carcass Year-over-year changes (2021 vs. 2020)



Year-over-year comparisons of key indicators, 2021 vs. 2020

				\$/kg carcass weight			
	Total carcass weight of pork marketed	Average live weight marketed	Number of pigs marketed		Market pig		Total feed
Country	(kg/female/year)	(kg/pig)	(pigs/female/year)	Net profit	price	Total cost	cost
China	-195. 52	-5. 00	1.46	-4.10	-2.94	1.16	0.82
Vietnam	185.70	0.00	2.06	-1.44	-1.07	0.37	0.36
South Korea	17.0	1.60	D .22	-1.09	-0.40	0.69	0.44
Japan	-2.60	- <u>1.8</u> ¢	0.06	-1.0 <mark>0</mark>	-0.26	0.74	0.42
Great Britain	93.22	4.05	0.14	-0.56	-0.03	0.54	0.45
Germany	27.1	3.00	0.40	-0.50	-0.20	0.30	0.25
Hungary	- <mark>263.</mark> 58	-7.18	0.97	-0.43	-0.19	0.24	0.16
Denmark	-5 <u>.5</u> 4	0.00	0.06	-0.38	-0.23	0.15	0.13
Belgium	-47 <u>.3</u> 5	1.04	0.08	-0.34	-0.12	0.22	0.22
Spain	-37 <mark>.2</mark> 8	0.10	0.44	-0.31	-0.04	0.27	0.19
Ireland	104.08	3.10	037 R	-0.29	-0.09	0.20	0.15
Netherlands	127. d 5	0.10	1.20	-0.29	-0.10	0.19	0.17
Finland	-29 5	-0.81	0.13	-0.27	-0.02	0.26	0.19
Czech. Rep.	26.45	-0.1	0.46	-0.26	-0.14	0.12	0.12
Sweden	35.3	1.62 Sc.	ience-di ⁹³ ven solut	ions @.21	0.20	0.41	0.29
France	-7.0 <mark>8</mark>	-0.4	0.02	-0.20	0.00	0.20	0.17
Austria	17.9	-0.10	D 20	-0.19	-0.06	0.12	0.17
Brazil (MT)	97.1	5.00	0.07	-0.18	0.03	0.21	0.20
Italy	93.4	0.52	0.60	-0.13	0.25	0.37	<u></u> 0.32
Brazil (SC)	125.20	3.20	0.80	-0.13	0.18	0.31	0.30
Canada	-124.51	0.00	0.00	0.14	0.71	0.57	0.47
USA	36.18	0.22	0. B1	0.31	0.66	0.35	0.34
Average	12.43	0.34	0.12	-\$0.54	-\$0.17	\$0.36	\$0.29

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Relative profitability of countries in 2021 (US\$/kg carcass)



In 2021 producers in China were at a US\$0.49 advantage to a country with average profitability

Producers in Japan were at a US\$0.57 disadvantage to a country with average profitability and a US\$1.06 disadvantage to China

Factors that gave producers in each country a competitive advantage or disadvantage (US\$/kg carcass)

	Profit advantage over average (\$/kg	Market pig						Labor Usage and Wage
Country	carcass wt sold)	prices	Feed prices	Productivity	Fixed costs	Labor usage	Wage rates	Rates
Vietnam	\$0.58	\$1.46	-\$0.81	-\$0.01	\$0.04	-\$0.81	\$0.21	\$0.07
USA	\$0.54	-\$0.01	\$0.24	-\$0.12	\$0.10	\$0.09	\$0.02	\$0.07
China	\$0.49	\$2.19	-\$0.85	-\$0.88	\$0.04	-\$0.17	\$0.16	\$0.04
South Korea	\$0.40	\$2.41	-\$0.33	-\$0.60	-\$0.64	-\$0.04	-\$0.04	-\$0.11
Brazil (SC)	\$0.20	-\$0.41	-\$0.05	\$0.20	\$0.15	-\$0.10	\$0.20	\$0.11
Canada	\$0.19	-\$0.12	\$0.16	-\$0.09	\$0.16	\$0.01	\$0.02	-\$0.01
Denmark	\$0.16	-\$0.24	\$0.25	\$0.31	\$0.03	\$0.08	-\$0.15	-\$0.02
Spain	\$0.12	-\$0.12	\$0,00	-\$0.07	\$0.08	\$0.09	-\$0.01	\$0.05
Sweden	\$0.12	\$0.25	\$0.11	\$0.10	-\$0.20	\$0.07	-\$0.19	-\$0.06
Brazil (MT)	\$0.10	-\$0.66	\$0.20	\$0.21	\$0.15	-\$0.02	\$0.19	\$0.12
France	-\$0.02	-\$0.28	\$0.16	\$0.12	\$0.01	\$0.08	-\$0.09	\$0.02
Finland	-\$0.04	-\$0.18	\$0.43	\$0.21	-\$0.09	\$0.03	-\$0.07	-\$0.05
Austria	-\$0.05	-\$0.10	\$0.17	\$0.05	-\$0.22	\$0.02	-\$0.05	-\$0.05
Hungary	-\$0.15	-\$0.44	\$0.25 IEN	ce-somen:	solu\$0.0215	-\$0.17	\$0.15	\$0.03
Belgium	-\$0.20	-\$0.46	\$0.02	\$0.15	-\$0.01	\$0.07	-\$0.04	\$0.02
Ireland	-\$0.20	-\$0.14	-\$0.06	\$0.29	-\$0.02	\$0.03	-\$0.01	-\$0.01
Italy	-\$0.26	\$0.15	-\$0.06	-\$0.33	-\$0.13	-\$0.08	\$0.00	-\$0.11
Netherlands	-\$0.27	-\$0.43	\$0.05	\$0.28	\$0.00	\$0.10	-\$0.18	-\$0.01
Czech. Rep.	-\$0.33	-\$0.46	\$0.20	\$0.29	\$0.05	-\$0.11	\$0.10	-\$0.02
Great Britain	-\$0.38	-\$0.10	-\$0.28	\$0.11	\$0.03	\$0.03	-\$0.02	-\$0.01
Germany	-\$0.43	-\$0.44	\$0.08	\$0.14	-\$0.14	\$0.05	-\$0.08	-\$0.03
Japan	-\$0.57	\$2.03	-\$1.02	-\$0.85	\$0.02	-\$0.09	\$0.04	-\$0.07

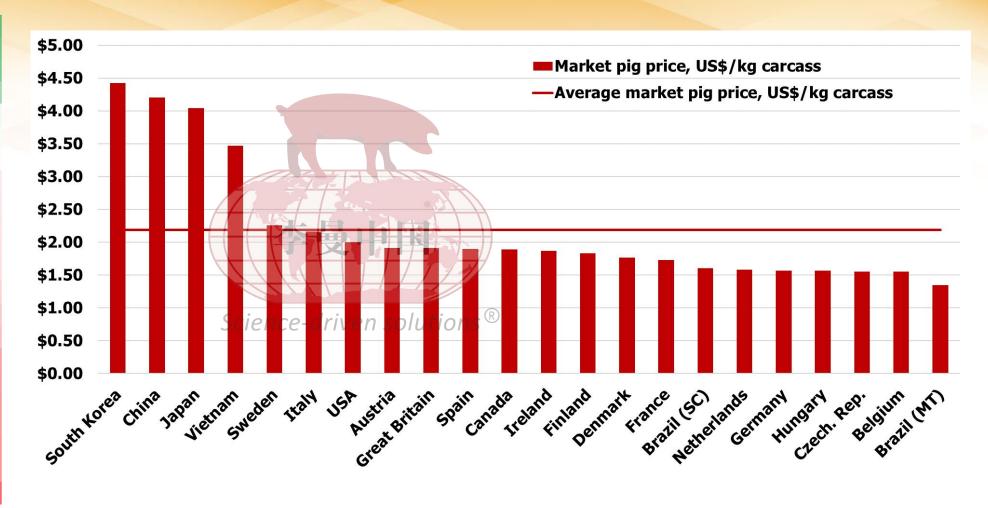
Factors that gave producers in each country a competitive advantage or disadvantage (US\$/kg carcass)

	Profit advantage							Labor Usage
	over average (\$/kg	Market pig						and Wage
Country	carcass wt sold)	prices	Feed prices	Productivity	Fixed costs	Labor usage	Wage rates	Rates
Vietnam	\$0.58	\$1.46	-\$0.81	-\$0.01	\$0.04	-\$0.81	\$0.21	\$0.07
USA	\$0.54	-\$0.01	\$0.24	-\$0.12	\$0.10	\$0.09	\$0.02	\$0.07
China	\$0.49	\$2.19	-\$0.85	-\$0.88	\$0.04	-\$0.17	\$0.16	\$0.04
South Korea	\$0.40	\$2.41	-\$0.33	-\$0.60	-\$0.64	-\$0.04	-\$0.04	-\$0.11
Brazil (SC)	\$0.20	-\$0.41	-\$0.05	\$0.20	\$0.15	-\$0.10	\$0.20	\$0.11
Canada	\$0.19	-\$0.12	\$0.16	-\$0.09	\$0.16	\$0.01	\$0.02	-\$0.01
Denmark	\$0.16	-\$0.24	\$0.25	\$0.31	\$0.03	\$0.08	-\$0.15	-\$0.02
Spain	\$0.12	-\$0.12	\$0,00	-\$0.07	\$0.08	\$0.09	-\$0.01	\$0.05
Sweden	\$0.12	\$0.25	\$0.11	\$0.10	-\$0.20	\$0.07	-\$0.19	-\$0.06
Brazil (MT)	\$0.10	-\$0.66	\$0.20	\$0.21	\$0.15	-\$0.02	\$0.19	\$0.12
France	-\$0.02	-\$0.28	\$0.16	\$0.12	\$0.01	\$0.08	-\$0.09	\$0.02
Finland	-\$0.04	-\$0.18	\$0.43	\$0.21	-\$0.09	\$0.03	-\$0.07	-\$0.05
Austria	-\$0.05	-\$0.10	\$0.17	\$0.05	-\$0.22	\$0.02	-\$0.05	-\$0.05
Hungary	-\$0.15	-\$0.44	\$0.25 IEN	ce-somen	solu\$0.0215 [©]	-\$0.17	\$0.15	\$0.03
Belgium	-\$0.20	-\$0.46	\$0.02	\$0.15	-\$0.01	\$0.07	-\$0.04	\$0.02
Ireland	-\$0.20	-\$0.14	-\$0.06	\$0.29	-\$0.02	\$0.03	-\$0.01	-\$0.01
Italy	-\$0.26	\$0.15	-\$0.06	-\$0.33	-\$0.13	-\$0.08	\$0.00	-\$0.11
Netherlands	-\$0.27	-\$0.43	\$0.05	\$0.28	\$0.00	\$0.10	-\$0.18	-\$0.01
Czech. Rep.	-\$0.33	-\$0.46	\$0.20	\$0.29	\$0.05	-\$0.11	\$0.10	-\$0.02
Great Britain	-\$0.38	-\$0.10	-\$0.28	\$0.11	\$0.03	\$0.03	-\$0.02	-\$0.01
Germany	-\$0.43	-\$0.44	\$0.08	\$0.14	-\$0.14	\$0.05	-\$0.08	-\$0.03
Japan	-\$0.57	\$2.03	-\$1.02	-\$0.85	\$0.02	-\$0.09	\$0.04	-\$0.07

Producers in Asia benefited from higher market pig prices in 2021



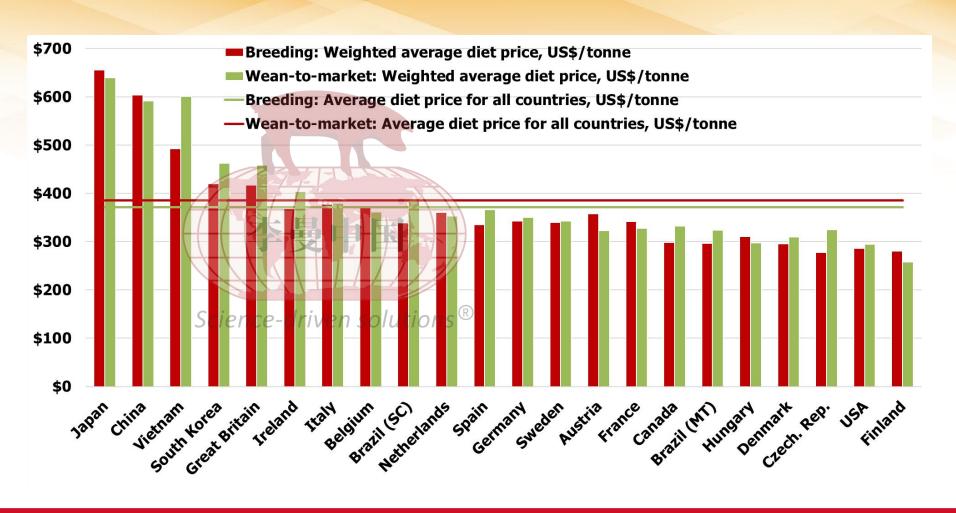
Country	Market pig prices
South Korea	\$2.41
China	\$2.19
Japan	\$2.03
Vietnam	\$1.46
Sweden	\$0.25
Italy	\$0.15
USA	-\$0.01
Austria	-\$0.10
Great Britain	-\$0.10
Spain	-\$0.12
Canada	-\$0.12
Ireland	-\$0.14
Finland	-\$0.18
Denmark	-\$0.24
France	-\$0.28
Brazil (SC)	-\$0.41
Netherlands	-\$0.43
Germany	-\$0.44
Hungary	-\$0.44
Czech. Rep.	-\$0.46
Belgium	-\$0.46
Brazil (MT)	-\$0.66



Producers in Asia were disadvantaged by high feed prices in 2021



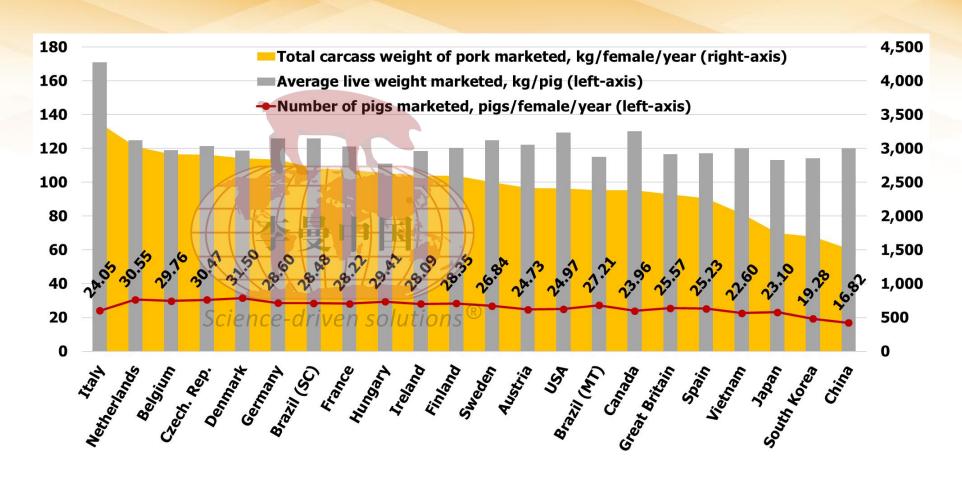
Country	Feed prices
Finland	\$0.43
Denmark	\$0.25
Hungary	\$0.25
USA	\$0.24
Czech. Rep.	\$0.20
Brazil (MT)	\$0.20
Austria	\$0.17
France	\$0.16
Canada	\$0.16
Sweden	\$0.11
Germany	\$0.08
Netherlands	\$0.05
Belgium	\$0.02
Spain	\$0.00
Brazil (SC)	-\$0.05
Italy	-\$0.06
Ireland	-\$0.06
Great Britain	-\$0.28
South Korea	-\$0.33
Vietnam	-\$0.81
China	-\$0.85
Japan	-\$1.02



Producers in Europe benefit from high productivity



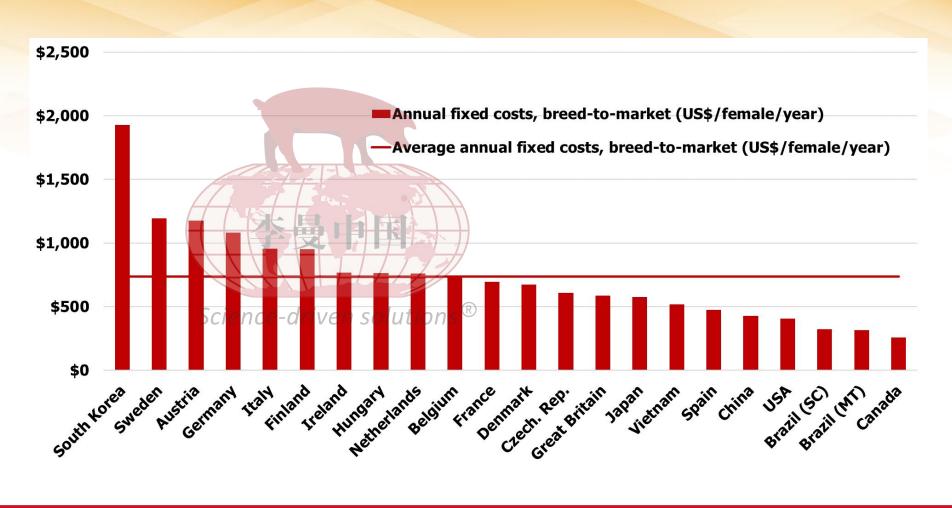
Country	Productivity
Denmark	\$0.31
Ireland	\$0.29
Czech. Rep.	\$0.29
Netherlands	\$0.28
Finland	\$0.21
Brazil (MT)	\$0.21
Brazil (SC)	\$0.20
Belgium	\$0.15
Germany	\$0.14
France	\$0.12
Great Britain	\$0.11
Sweden	\$0.10
Austria	\$0.05
Vietnam	-\$0.01
Spain	-\$0.07
Canada	-\$0.09
Hungary	-\$0.11
USA	-\$0.12
Italy	-\$0.33
South Korea	-\$0.60
Japan	-\$0.85
China	-\$0.88



Producers in the Americas benefit from low fixed costs



Country	Fixed costs
Canada	\$0.16
Brazil (MT)	\$0.15
Brazil (SC)	\$0.15
USA	\$0.10
Spain	\$0.08
Czech. Rep.	\$0.05
Vietnam	\$0.04
China	\$0.04
Great Britain	\$0.03
Denmark	\$0.03
Japan	\$0.02
France	\$0.01
Netherlands	\$0.00
Belgium	-\$0.01
Hungary	-\$0.02
Ireland	-\$0.02
Finland	-\$0.09
Italy	-\$0.13
Germany	-\$0.14
Sweden	-\$0.20
Austria	-\$0.22
South Korea	-\$0.64



Producers in Brazil, the USA, Vietnam and Spain benefit from low labor costs



Country	Labor costs	Labor usage	Wage rates	
Brazil (MT)	\$0.12	-\$0.02	\$0.19	
Brazil (SC)	\$0.11	-\$0.10	\$0.20	0.07 \$35.00
USA	\$0.07	\$0.09	\$0.02	Labor usage from breed-to-market, hours/kg-carcass (left-axis)
Vietnam	\$0.07	-\$0.81	\$0.21	0.06 ——Labor cost, US\$/hour (right-axis) \$30.00
Spain	\$0.05	\$0.09	-\$0.01	530.00
China	\$0.04	-\$0.17	\$0.16	
Hungary	\$0.03	-\$0.17	\$0.15	0.05 \$25.00
France	\$0.02	\$0.08	-\$0.09	
Belgium	\$0.02	\$0.07	-\$0.04	\$20.00
Canada	-\$0.01	\$0.01	\$0.02	
Netherlands	-\$0.01	\$0.10	-\$0.18	0.03 \$15.00
Ireland	-\$0.01	\$0.03	-\$0.01	\$15.00
Great Britain	-\$0.01	\$0.03	-\$0.02	
Czech. Rep.	-\$0.02	-\$0.11	\$0.10	\$10.00
Denmark	-\$0.02	\$0.08	-\$0.15	Science-driven splutions &
Germany	-\$0.03	\$0.05	-\$0.08	0.01 \$5.00
Finland	-\$0.05	\$0.03	-\$0.07	
Austria	-\$0.05	\$0.02	-\$0.05	0.00
Sweden	-\$0.06	\$0.07	-\$0.19	
Japan	-\$0.07	-\$0.09	\$0.04	
South Korea	-\$0.11	-\$0.04	-\$0.04	
Italy	-\$0.11	-\$0.08	\$0.00	8 4 9 8

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Marginal economic values

		JS\$/breeding female/yea	r		US\$/pig placed	
	Litters farrowed / female /	Pigs born alive / litter	Prewean mortality (% of pigs	Wean-to-market Mortality (%	Wean-to-market Average	Wean-to-market Feed-to-gain
	year	farrowed	born alive)	of pigs placed)	daily gain (kg / day)	ratio (kg of feed / kg of gain)
Increment	0.05	0.25	-1.0%	-1.0%	0.01	-0.025
South Korea	\$62.23	\$56.65	\$29.23	\$1.95	\$2.89	\$1.12
China	\$56.57	\$48.52	\$25.27	\$2.00	\$2.51	\$1.58
Vietnam	\$38.89	\$38.89	\$19.30	\$1.36	\$1.65	\$1.63
USA	\$39.20	\$34.68	\$22. In 20	121 the margin	al oconomic	\$0.87
Sweden	\$37.21	\$27.35	Ç19. 111 Z(021, the margir	iai economic	\$0.97
Japan	\$12.59	\$11.01	\$6.4 \\2\1.6	e of increasing	DRA nor	\$1.62
Denmark	\$31.48	\$19.70	\$16. Value	or increasing	r DA PCI	\$0.83
Canada	\$24.36	\$21.55	\$13. litter	\$1.00		
Austria	\$22.75	\$19.72	312.	\$0.90		
Spain	\$23.34	\$18.55	\$12.	\$0.96		
Finland	\$23.53	\$17.45	\$12.	18.52 in China.		\$0.71
France	\$20.94	\$16.16	\$11. Tho	same 0.25 incre	oaco in DRA	\$0.90
Brazil (SC)	\$19.68	\$16.66	\$10.	Same 0.25 mich	ease III PDA	\$1.13
Italy	\$4.32	\$3.68	\$2.1 por	itter was only v	vorth	\$1.50
Ireland	\$14.64	\$11.31	Scient - Delin	BUCKWAS OF BY	VOLUT	\$1.10
Brazil (MT)	\$14.41	\$13.29	\$7.7 LIC¢	2.61 in the Neth	norlands	\$0.87
Hungary	\$12.15	\$9.39	\$6.3	2.01 III the Neti	iciiaiius.	\$0.75
Belgium	\$9.80	\$7.55	\$5.31	ŞU.5Z	\$0.54	\$0.97
Great Britain	\$5.69	\$4.39	\$2.87	\$0.55	\$0.42	\$1.20
Netherlands	\$3.46	\$2.61	\$1.85	\$0.40	\$0.58	\$1.01
Czech. Rep.	\$4.89	\$3.53	\$2.51	\$0.40	\$0.55	\$0.90
Germany	-\$1.60	-\$1.19	-\$0.87	\$0.35	\$0.47	\$1.01

Marginal economic values

			US\$/pig placed			
	Litters farrowed / female / Pigs born alive / litter P		Prewean mortality (% of pigs	Wean-to-market Mortality (%	Wean-to-market Average	Wean-to-market Feed-to-gain
	year	farrowed	born alive)	of pigs placed)	daily gain (kg / day)	ratio (kg of feed / kg of gain)
Increment	0.05	0.25	-1.0%	-1.0%	0.01	-0.025
South Korea	\$62.23	\$56.65	\$29.23	\$1.95	\$2.89	\$1.12
China	\$56.57	\$48.52	\$25.27	\$2.00	\$2.51	\$1.58
Vietnam	\$38			\$1.36	\$1.65	\$1.63
USA	\$39 In 202	21, the margin	nal 💮	\$1.10	\$1.06	\$0.87
Sweden	4	-		\$0.97	\$1.03	\$0.97
Japan	\$12 econo	mic value of r	reducing /	\$0.93	\$1.46	\$1.62
Denmark	ć 2 d			\$0.74	\$0.76	\$0.83
Canada	\$24 VV V	mortality by 1	.% was	\$0.87	\$0.80	\$1.00
Austria	120000		\$1.00	\$0.90		
Spain	\$23 WOLLI	US\$2.00 in C	Mind. St. II.	\$0.77	\$0.89	\$0.96
Finland	\$23	•		\$0,63	\$1.01	\$0.71
France	\$20			\$0.68	\$0.79	\$0.90
Brazil (SC)	\$19			\$0.69	\$0.45	\$1.13
Italy	s4 The sa	ame 1% redu	ction in	\$0.87	\$0.93	\$1.50
Ireland	717			Solution \$0.61	\$0.66	\$1.10
Brazil (MT)	\$14 \$12 WTM	mortality was	only	\$0.53	\$0.39	\$0.87
Hungary	311	-		\$0.49	\$0.66	\$0.75
Belgium	\$9 Worth	US\$0.35 in G	Germany N	\$0.52	\$0.54	\$0.97
Great Britain	\$5.	SSPOISS III C	ermany.	\$0.55	\$0.42	\$1.20
Netherlands	\$3.46	\$2.61	\$1.85	\$0.40	\$0.58	\$1.01
Czech. Rep.	\$4.89	\$3.53	\$2.51	\$0.40	\$0.55	\$0.90
Germany	-\$1.60	-\$1.19	-\$0.87	\$0.35	\$0.47	\$1.01

Summary (2021)

- If comparing pork producers based on profitability, as is done when evaluating companies, then Vietnam, China, South Korea, and the USA came out on top
- If using animal husbandry and productivity as a performance measure, then Denmark and the Netherlands ranked at the top
- If using production costs as a metric, Brazil and USA are the most competitive
- The source of competitiveness of producers in the USA is not just cheap feed
 - High labor productivity even though cost of labor per hour is below that of countries that use similar amounts of labor
 - Low fixed costs



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Benchmarking the profitability of raising pigs 2021

Funded by MSD Animal Health (Merck Animal Health in the United States and Canada)

https://www.msd-animal-health-swine.com/market-trends/benchmarking-the-profitability-of-raising-pigs-2021/

2018 2019 2020 2021

